

## Step 5 to Buying a Home:

### Time For Showings!

*You've found properties on the MLS you're interested in seeing, We've set up your showings and we head out soon to see them!*



#### *Before we head out here are a few important things to know:*

- *Most sellers require you are pre-approved before being able to see their home.*
- *Sellers usually require 24 hours notice prior to showings. They may also put other limitations on showings such as no showings after 6pm or on Sundays, etc.*
- *Some sellers will have Nanny Cams in their homes so be **aware of what you say and do**. Don't talk about how much you can afford, what kind of offer you want to make on the home, etc. while in the house in case someone is listening.*
- *Wear comfortable slip on shoes as we may be asked to remove our shoes in some homes.*
- *If a lot of sunlight is important to you in a home, then try to do showings during daylight hours.*
- *Dress for the weather. The walkway or driveway may be snowy, icy, muddy, etc. The house may or may not have AC or heat.*
- *Vacant houses may not have any utilities turned on.*
- *Don't assume we'll be able to use the restroom so plan accordingly.*
- *Focus on the property not their furnishings, artwork, etc. as you're buying the property not their stuff.*
- *Avoid touching furniture or personal items as we don't want to be responsible should something break.*
- *Remind children not to play with the toys and things they see in the house.*
- *The home inspection comes AFTER a contract is agreed upon and signed by both the buyer and seller. During a typical showing we should not be in the crawl spaces, attic, etc.*
- *If sellers are home, be careful not to give too much away about yourself and why you're buying as that information could hurt us later during the negotiation process.*
- *Bring drinks and snacks as looking at lots of homes can be grueling!*

*Now let's go see some homes!*